



## **Thomas F. Sullivan, LEED AP**

### **President**

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Thirty-three years of construction experience: President, Vice President, Operations Manager, Project Estimator, Superintendent and Laborer. Administrative duties in all positions such as: management of large staff, scheduling, hiring and quality control. Licensed in the following states: Florida #CGC059379, Massachusetts #CS070504, Connecticut #MCO0902171.

#### **EXPERIENCE**

Sullivan Construction, Inc.

**President:** Responsibilities include setting the vision and overseeing all aspects of the business by striving for perfection and excellence through superior customer service with an Honest, Knowledgeable, and Experienced Staff.

**Vice President:** Responsibilities include overseeing all aspects of construction operations; i.e., Estimating Department, Preparing Written Proposals, Project Management, Contract Negotiations, Subcontractor Selection, Personnel Management and Development of New Business. Projects managed include hospitals, banks, drug stores, retail stores, medical and general office space, industrial, R&D and labs.

**Chief Estimator:** Responsibilities included management of the Estimating Department for design build and competitive bid estimates. Successfully established bidding strategies and procedures of projects throughout the East coast.

**Project Estimator:** Involved with creating and developing a new division for the Company by appealing to a new market consisting of projects valued at \$250,000 or less. Responsible for complete follow through of jobs including: evaluating potential business, direct solicitation of clients, estimating, forecasting, submitting written proposals, purchasing and scheduling of subcontractors, labor management. Review work ensuring satisfaction of clients' needs as well as achieving targeted profits of company.

**Job Superintendent:** On-site management ensuring quality control, timely completion of work, management of company resources, and direct working relationships with owners.

#### **EDUCATION**

- University of New Hampshire - Bachelor of Science, Whittemore School of Business and Economics

#### **AFFILIATIONS**

- Member Board of Directors Easter Seals of NH
- Member WPO (World Presidents' Organization)
- Member Board of Directors Capital Regional Development Council