



June 30, 2016

Mr. Tom Sullivan  
Sullivan Construction, Inc.  
258 So. River Road  
Bedford, NH 03110

Dear Tom,

I would like to express my thanks for a job well done and for a construction program that exceeded my, and my tenant's, expectations at 183 International Drive in Portsmouth. The tenant, High Liner Foods, had a very aggressive move-in schedule that had to be met and their tenant improvement scope presented some unique and high-end finishes and design elements. Those factors coupled with the challenge of working with multiple architects and engineering professionals merited the talents of a first-class general contractor that I could trust.

As you know, I have worked with Sullivan Construction on more than twenty-five (25) projects over the years and I have always been able to count on your team to work with me to make my projects successful. I often have hard budgetary and schedule benchmarks that are required to make transactions feasible and my trust in you and your organization has made the preconstruction and construction process seamless and enjoyable. Summit Land Development prides itself on the highest quality development and project services and our relationship with Sullivan Construction allows us to achieve our goals.

The High Liner Foods project was a first-class development and the second headquarters building built by your firm for us at that location at the Pease International Tradeport. Sullivan Construction's exceptional customer service, reliability, responsiveness, and ability to solve challenging issues promptly are some of the reasons that I highly recommend your company to any owner, user, or developer that is considering construction or renovating a facility.

Please feel free to share this letter with prospective clients or have them contact me directly should you ever need a reference.

Thanks again Tom and I look forward to working with you on my projects for many years to come!

Sincerely,

A handwritten signature in black ink, appearing to read "Chad Kageleiry", with a long horizontal flourish extending to the right.

Chad Kageleiry  
President