

LETTER OF RECOMMENDATION / REFERENCE



June 17, 2015

We have come to know Sullivan Construction in 2007-2008 when we purchased our 15 acre land in Londonderry, NH. Back then we invited several builders for initial presentations for our new 120,000 planned office complex.

Looking back it must have appeared as a faraway dream to any visitor, since we had only 7 employees and worked out of a 900 sq. foot office in Manchester.

Bob Smaha with Sullivan was the only one of the vendors who persisted and kept in touch every year. We were waiting for the right situation to start construction since 200,000 yards of ledge had to be removed. We contracted the ledge removal ourselves when opportunity arose to use the rock for Exit 5 construction in Londonderry.

Then in 2012 conditions were right and Bob Smaha was still in touch with us. We have reopened the bidding process and decided to award the construction of the Phase 1 building (36000 sq. ft.) to Sullivan Construction. The deciding factors were: understanding of our needs, persistency, pricing, and proximity of their office and last but not least – the people at Sullivan.

Construction started in the fall of 2012 with planned move in date in early summer of 2013. While there were some bumps along the road during construction as well as some schedule delays, as I am sure is true with most big projects, Sullivan worked very, very hard to get us moved in once we had a fixed date to move our business from our old location.(since our landlord leased our old office to a new tenant)

The date was fixed around late June – to be September 1, 2013. During the months of July and August it was not unusual to see 30-40 trucks parked at the building, with all contractors working feverishly and Sullivan superintendents managing it all. Very impressive. In the end we got the occupancy permit at 4:50 pm on Friday August 30, 2013 – one day before our move started. Mission accomplished!

With the big rush to move in, we of course had a punch list of many things to finish. Sullivan worked diligently to go through it, even when we kept adding new things to it often. ☺
It took some time, but in the end all the little things were done and the whole punch list was resolved. We have a beautiful building and are proud of it just as our builder us.

Was everything perfect? Of course not. In construction nothing can ever be perfect immediately. This was our first office construction and we learned a lot. But I can testify that Sullivan Construction, especially Bob Smaha and Tom Sullivan will work hard to make all things right and to the customer's liking. They will not rest or walkaway until we are 100% happy. And that says a lot.

With gratitude for an extremely well built class A+ office building ...

Radek Maly
President.